

Management Buyouts and Leveraged Buyouts

Scope:

- Advisor for Management Buyouts (MBO) and related financing.
- Advisor for Leveraged Buyouts (LBO) for Private Equity firms & others
- Capitalize on attractive Industry Consolidation opportunities.
- Advisor for Cross-Border Mergers & Acquisitions.

Full Range of Services:

- Strategic assistance with developing your MBO and LBO plans.
- Business Analysis, Valuation Assistance & Due Diligence.
- Financial Forecast Modeling, including extensive “what if” scenarios.
- Assistance with related financing.
- Structuring and Negotiating Deals with Creative Input.
- Liaison and Direction of Audit and Legal representatives.
- Advisor to achieve Closing, and to facilitate Post-Acquisition Integration.

Experience of Corplan Personnel with Corporate Transactions:

- Corplan acts as the advisor for the owners in the management buy-out for a mid-size instrumentation and automation products and service company.
- Corplan acts as the advisor for the new management in the divestiture by management buy-out for a mid-size contracting company, including financing advice.
- Corplan was advisor for the management buyout for a mid size technical consulting firm, including the financing.
- Brian Hamilton led and oversaw the entire process for the successful acquisition of a \$16 Million technology company based in Silicon Valley, California.
- A technology company employed Brian Hamilton to acquire a small hardware accessories company in Calgary.
- Brian Hamilton led the successful acquisition of a \$9 Million hardware design and manufacturing company based in Phoenix, Arizona for a Calgary-based company.
- Brian Hamilton also has seven years Private Equity experience with Transactions.

The Corplan Advantage:

- **Extensive Database:** Corplan has database access to 81 million companies worldwide – with 40 different search criteria to discreetly and selectively pinpoint the best Acquisition prospects for your company.
- **Operating Experience:** The track record of Brian Hamilton includes 8 years as the #2 leader for CSI Wireless, helping guide them from a near-start-up to a \$150 million public company. CSI is an international engineering, manufacturing and distribution company with its #1 global market brand product sold in over 50 countries.
- **People Skills:** The people skills of Corplan Advisors are a major advantage for assessing the fit of leaders, Board members and company cultures; recruiting people to re-establish the perfect team mix with retiring Owners; establishing relationships with prospective Buyers; negotiations and helping get the deal done!
- **Creativity:** Generate ideas, strategies, tactics & other solutions to get the job done.
- **Concentrated Effort:** Allows the Owners to keep focused on the business, as Corplan puts themselves in the shoes of the Owners to get the deal done.
- **Independent Advisor:** Complete Confidentiality, using a very Discreet Process.
- **Maximize Value:** Assist you with the Process to Maximize Value & Get it Done!